



FUNDRAISING RESOURCE GUIDE

PHILANTHROPIA

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Fundraising Resources

European Commission

Overview of the European Commission

EuropeAid Organizational Structure

Who's who at EuropeAid includes an organizational chart.

Humanitarian Aid and Civil Protection (ECHO)

ECHO is the service of the European Commission responsible for all humanitarian aid.

EU External Policies, Strategies, and Missions Overview

Provides details about the ongoing missions and operations.

The Long-term EU Budget Overview

The EU budget for the 2021 to 2027 period provides a framework for financial programming and budgetary discipline. Information on the current EU long-term budget, running from 2021 to 2027.

European Commission Funding Envelopes

Organized according to geographic and thematic instruments.

Thematic Instruments

The European Instrument for Democracy and Human Rights (EIDHR)

A blog about all sorts of discrimination towards minorities.

Thematic Programme for Civil Society Organisations Multiannual Indicative Programme 2021-2027

Thematic instruments include: Instrument contribution to Neighborhood, Development, and International Cooperation Instruments (NDICI-Global Europe) and the overall external goals and priorities of the EU.

Geographic Instruments

International Partnership Funding

Geographic programs support cooperation with their partner in the form of grants, contracts, and budget support to our partner countries.

European Development Fund (EDF)

EDF is the EU's main instrument for providing development aid to African, Caribbean, and Pacific (ACP) countries and to overseas countries and territories (OCTs). As of

2021, the EDF programs will be included in the EU multiannual financial framework (MFF) and thus be subject to the EU financial regulations in the same way as other EU funding programs.

European Neighborhood Instrument (ENI)

The website provides programming instructions for the ENI. ENI primarily supports Cooperation, peace, and security, mutual accountability, and a shared commitment to the universal values of democracy, the rule of law, and respect for human rights, which are the founding principles of the special relationship between the EU and the Neighbourhood countries of the East and the South.

EC Calls for Proposal and Funding

EuropeAid Calls for Proposals

A searchable database of closed, open, and forecast calls for proposals from the European Commission's external aid.

EC Delegations by Country

Web links to all EC Delegations abroad. Refer to EC country delegation websites for country-specific calls.

Resource Guides on the EC Application

Philantropia online course "European Commission Funding: Writing a Winning Concept Note"

A virtual, self-directed course that provides an overview of the process of applying for funding from the European Commission, and tips on how to draft a competitive concept note.

FAQ, EC Grants

Provides information about what type of funding is available and how to apply for it.

Financial Transparency System,

Searchable database of grants and contracts awarded by the Commission (at Headquarters or in EU delegations to non-EU countries) and other EU bodies such as executive agencies ('direct management') or implemented indirectly by other international organizations or non-EU countries ('indirect management'), and beneficiaries of the European Development Fund.

The Logframe

Project Cycle Management (PCM)

The document outlines good management practices and effective decision-making throughout the project management cycle (from programming to identification, formulation, implementation, and evaluation).

The Budget

Per Diem, European Commission Rate.

Current per diem rates are approved by the European Commission and organized by country.

EU Visibility

Communication and Visibility Manual for EU External Actions

This document provides information for all contractors on requirements and guidelines for tools (written materials, briefings, press conferences, etc.) used to highlight EU participation and visibility.

European Foundations

Overview of the European Foundation

Philantropia online course “How to Fundraise from European Foundations”

A virtual, self-directed course that introduces the European funding landscape and provides tips on how to find and research European Foundations.

Legal Issues and Eligibility

Council on Foundations: “Principles of International Charity”

The website describes the fundamental principles that safeguard charitable assets from diversion to terrorists and other non-charitable purposes. Fee required.

Giving in Europe- Transatlantic Giving

Resource on legal and fiscal regulations regarding individual transatlantic giving.

European Foundation Directories

The Europa International Foundation Directory 2022

Print Directory of over 2,690 institutions worldwide, updated annually. Available for purchase.

Finding Foundations in Europe

Country	Foundation Center	Foundation Directory	Fundraising Association	Number of Foundations (Approx)
Belgium	No	No	Yes	120 Foundations
Denmark	No	Yes	Yes	2,179 Foundations
Finland	Yes	Yes	Yes	800 Foundations
France	Yes	Yes	Yes	4,431 Foundations
Germany	Yes	Yes	Yes	11,000 Foundations
Ireland	Yes	Yes	Yes	378 Foundations
Italy	Yes	Yes	Yes	88 Foundations
Netherlands	Yes	Yes	Yes	700 Foundations
Norway	No	Yes	Yes	6,929 Foundations
Portugal	Yes	Yes	Yes	120 Foundations
Scotland	Yes	Yes	Yes	6,301 Foundations
Spain	Yes	Yes	Yes	15,110 Foundations
Sweden	No	Yes	Yes	15,928 Foundations
Switzerland	Yes	Yes	Yes	4,308 Foundations
United Kingdom (ENG, W, NI)	Yes	Yes	Yes	49,556 Foundations

Belgium

- [Belgian Federation of Philanthropic Foundations \(BFPF\)](#)
 - o Network of 120+ foundations in Belgium
- [NGO Federatie](#)
 - o Federation of 84 NGOs in Belgium
- [Fundraisers.be](#)
 - o Informational resources for philanthropy and nonprofits in Belgium
- [ACO Dev](#)
 - o Register/network of 68 civil society organizations working in development in Belgium

Denmark

- No Foundation Center
- [ISOBRO](#)
 - o Fundraising Professionals Organization (In Danish)
- [Fonde.dk](#)
 - o Free and paid online tools for Danish funding (In Danish)

Finland

- [Association of Finnish Foundations](#)

- o Association for Finnish grant providers for Finnish art, science, and culture
- Finnish Fundraising Association (VaLa)
 - o Fundraising Association, Association for Responsible Donations
 - o Fundraising Professionals Organization (In Finnish)

France

- Association Française des Fundraisers
 - o Fundraising Professionals Organization (In French)

Germany

- Bundesverband Deutscher Stiftungen
 - o Association of German Foundations
 - o Facts and Figures
 - o List of Largest Foundations
- Foundation Search
 - o List of 12,500 foundations on Basic (free) & 29,800 foundations on Premium (fee 19-499€)
- Maecenata Institut für Dritter-Sektor-Forschung
 - o German fundraising consultant with a free foundation database (in German)
- German Fundraisers Association (Deutscher Fundraising Verband e.V.)
 - o Fundraising Professionals Organization (in German)

Ireland

- Philanthropy Ireland
 - o Irish Directory of Philanthropy, list of Foundations
- Fundingpoint
 - o Grant subscription service aimed at Irish NGOs
 - o Fee: €125 for 1 year subscription
- Charities Institute Ireland
 - o Fundraising Professionals Organization
- Charities Regulator
 - o Search through all registered charities in Ireland, including private charitable trusts

Italy

- Associazione di Fondazioni e di Casse di Risparmio Spa (ACRI)
 - o Association of Italian Foundations and Savings Banks
 - o Free directory listing of 88 Italian Banking Foundations (in Italian)
- Association of Italian Fundraisers (ASSIF)
 - o Fundraising Professionals Organization (in Italian)

Netherlands

- Fondsenboek
 - o Fund book (in Dutch), a current resource on foundations in The Netherlands (Fee: 125 Euros)
- Association of Funds in The Netherlands (FIN)
 - o Directory of 350+ Dutch Foundations (fee)
- Goede Doelen Nederland
 - o Network of charities (In Dutch)

Norway

- No Foundation Center
- Legatsiden.no
 - o Overview of support schemes in Norway
- Fundraising Norge
 - o Fundraising Professionals Organization (In Norwegian)

Portugal

- Diretório de Associados
 - o Portuguese foundation center directory and membership network

Scotland

- Office of the Scottish Charity Regulator (OSCR)
 - o A free searchable directory of over 24,000 Scottish charities
- Scottish Council for Voluntary Organisations (SCVO)
 - o Site for finding funds and funders in Scotland

Spain

- Asociación Española de Fundaciones
 - o A free searchable database of over 1059 foundations (In Spanish)
- Asociación Española de Fundraising
 - o Fundraising Professionals Organization (in Spanish)

Sweden

- No Foundation Center
- Länsstyrelserna (Provincial foundation database)
 - o A free searchable directory of over 15,000 foundations
 - o Mostly for Swedish programs or individual scholarships (In Swedish)
- Giva Sverige (Swedish Fundraising Association)
 - o Membership network for philanthropic organizations in Sweden

Switzerland

- Swiss Foundation Directory
 - o A free searchable directory of registered foundations (In German, French, and Italian)
- SwissFoundations
 - o List of 134 members with website links (In German)
- Fundraisio.ch
 - o Switzerland Foundation Directory, including locally registered foundations
- Swiss Association for Fundraising Professionals
 - o Fundraising Professionals Organization (In German and French)

United Kingdom (England, Wales, Northern Ireland)

- Charities Aid Foundation
 - o Fundraising consultancy specializing in cross-border funding
- Charity Commission for England and Wales
 - o Free advanced search of all registered foundations – see annual report for information on grantees
- Charity Commission for Northern Ireland
 - o Searchable list of over 7,700+ registered charities
- Charity Excellence Framework
 - o Searchable online database of funders, grants, and other resources
- Directory of Social Change (DSC)
 - o Resource for charities
- Institute of Fundraising
 - o Fundraising Professionals Organization
- Invisible Grantmakers
 - o List of little-known grantmaking trusts by Social Partnership Marketing
- New Charities
 - o Fee-based subscription service identifying new trusts and foundations
- Grants Online
 - o UK grant funding information service and newsletter with a grant search

European Union

- European Fundraising Association
 - o <http://www.efa-net.eu/>
 - o Umbrella association of fundraising associations across Europe

US Foundations

Overview of US Foundations

GivingUSA Foundation- “Giving USA 2022”

Publication on data and trends about charitable giving from the United States. Free Executive Summary Available for download. Full report available for purchase.

Philantropia Online Course: Fundraising from US Foundations

A virtual, self-directed course that introduces the US funding landscape and provides tips on how to find, research, and apply for grants from US foundations.

Legal Issues and Eligibility

Charles Stewart Mott Foundation- Info for Grantseekers

This section provides information about applications from foreign grantees. Please note this is only an example of one foundation, but many US foundations have similar procedures.

US Government Terrorist Watchlist

Antiterrorism guidelines require US foundations to check the terrorism watch lists issued by the U.S. government and to refrain from providing financial or material support to any listed individual or organization. Updated watch lists are available in PDF.

IRS- Tax Information for Charitable Organizations

Documents providing information on US government restrictions for charitable giving and tax deductions.

Finding Funding Partners

The Foundation Center

Free search tools, tutorials, downloadable reports, and other information are updated daily on US foundations.

GuideStar

Information and reports on US nonprofits.

The Foundation Center- 990 Finder

Free resource to search for and read Foundation 990 PF forms.

Funds Net- Foundation Directory

Free list of foundations by category, including links to foundation websites.

Grantsmanship Center

List of foundations by geographic location, including links to foundation websites.

WINGS (Worldwide Initiatives for Grantmaker Support)

The WINGS is a community of thought leaders and changemakers who are committed to ensuring philanthropy reaches its fullest potential as a catalyst for social progress.

The Foundation Directory Online

Prospect research searchable database of US foundations and grants. Subscription fee required.

Foundation Search America

An online paid searchable database of more than 130,000 foundations. Subscription options also include Australia, Canada, and the UK.

Foundation Center Map of Direct Grants to Non-US Recipients

Free map detailing recent grants from US foundations to non-US organizations.

Philanthropy News Digest

Daily news service of philanthropy-related articles and features culled from print and electronic media outlets nationwide. The email list serves news and upcoming requests for proposals.

Additional Resources- US FoundationsChronicle of Philanthropy

News source for charity leaders, fundraisers, grant makers, and others involved in philanthropic enterprises.

Association of Fundraising Professionals

Professional association of individuals responsible for generating philanthropic support for a wide variety of organizations.

Asia and The Pacific ResourcesAsia-Europe Foundation

The Asia-Europe Foundation is an intergovernmental nonprofit organization that works across both continents in civil society outreach for the Asia-Europe Meeting (ASEM). It works through the delivery of workshops, seminars, publications, public talks, and grants.

Asian Americans/Pacific Islanders in Philanthropy (AAPIP)

The AAPIP is a consortium of foundations and individuals promoting philanthropy in the Asia-Pacific region. The website contains a list of donors that fund programs in Asia and the Pacific.

Asian Development Bank (ADB)

ADB's website provides detailed information on how it works with NGOs. There is also information on current projects by country and category here.

The Asia Foundation

A nonprofit international development organization with a focus on good governance, women's empowerment and gender equality, inclusive economic growth, the environment and climate action, and regional and international relations. Their website hosts the [InAsia](#) blog and podcast, featuring news and analysis from the development sector in Asia.

Asian Venture Philanthropy Network (AVPN)

The AVPN seeks to connect investors with social causes across Asia. Useful for donor research, as the listed members can be filtered by location, social cause, and target beneficiary [here](#).

Cooperation Committee for Cambodia (CCC)

The CCC is a member organization for NGOs in Cambodia advocating for a sustainable environment for CSOs to operate at national and sub-national levels. The website contains resources, including a database of CSOs working in Cambodia and other resources and knowledge materials for NGOs.

Philanthropy Australia

Philanthropy Australia is the national peak body for philanthropy and is a non-profit membership organization.

Japan Foundation Center

Established by executives of private grant-making foundations, includes links to Japanese grant-making foundations.

OpenDevelopment Mekong

An online data hub set up by the Open Development Initiative to collect and present open data relating to development issues within the Mekong region. As well as the regional overview, there are five national OpenDevelopment portals, for [Cambodia](#), [Laos](#), [Myanmar](#), [Thailand](#), and [Vietnam](#).

Aid Information Management Systems (AIMS)

AIMS is used by some developing countries to display Official Development Assistance and other sources of development aid at a national level, showing where and in what sectors aid is being spent within a country. They are a useful tool in donor research and project planning as you can gain insight into the current funding landscape within your country and identify possible areas for cooperation.

An overview of development data at a national level for those who do not have an active AIMS can also be found via the [OECD](#), [IATI](#), and the [World Bank](#).

Government Donors

Overview of Government Donors

OECD Aid Statistics

The Development Assistance Committee of the OECD collects and publishes data on development finance to monitor how it responds to development issues.

Finding Funding Partners

Grants.gov

The resource to find and apply for United States government grants. Register online to receive personalized emails.

Michigan State University Library- International and Foreign Grantmakers

Annotated list of resources of international funders with web links.

Foundation Directories

Donor Database

An online searchable database that contains profiles of thousands of donor organizations located in over 100 countries, providing grants to development organizations working in over 160 developing countries. Profiles cover trusts, foundations, bilateral agencies, intergovernmental donor agencies, grants-giving organizations, and multilateral funding schemes.

Worldwide Grant Opportunities

ProposalsforNGOs

ProposalsforNGOs is an online community for professionals working in the field of development. It offers a broad range of resources to enhance your proposal writing skills, including how-to guides, sample proposals and concept notes, expert advice, and training.

Sample Concept Note: Transforming the Lives of Global Youths

This concept note was shared with ProposalsforNGOs for learning purposes by an organization in Nepal working on youth empowerment in Nepal, Nigeria, and Myanmar. The objective of this project is to reduce the global unemployment rate, to raise global youth leaders, to motivate, unify, and empower global youth to become the drivers of world social, political, and economic transformation.

StartupXS

StartupXS supports startups and social enterprises in developing countries to move ideas from incubation to scale. The online platform provides profiles of thousands of

fundings, events, bootcamps, and training opportunities in nearly 160 countries, including Asia. The site publishes over 5,000 real-time funding opportunities each year.

FundsforNGOs

Online initiative, working for the sustainability of NGOs by increasing their access to donors, resources, and skills. FundsforNGOs provides comprehensive information on calls for proposals and funding opportunities from around the world.

Chapel & York

Chapel & York's Free E-Info Service provides current information for organizations about cross-border grants and international fundraising resources.

Alliance Magazine

The leading magazine for philanthropy and social investment worldwide.